

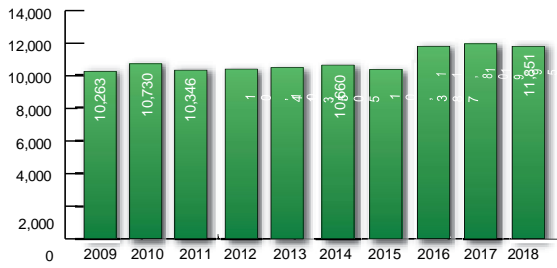
Manufacturing Trends

Small Arms Ammunition (NAICS 332992)

ALL EMPLOYEES (NUMBER)

10-Year Average

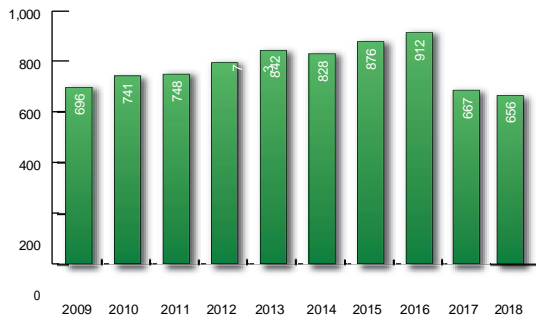
Small Arms Ammunition: 10,892



PAYROLL (\$ IN MILLIONS)

10-Year Average

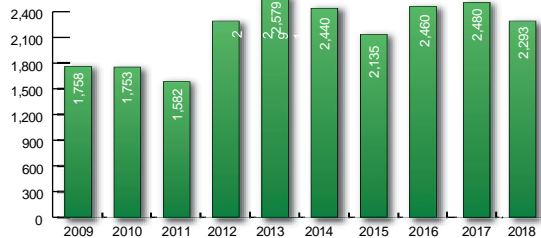
Small Arms Ammunition: \$776M



VALUE ADDED (\$ IN MILLIONS)

10-Year Average

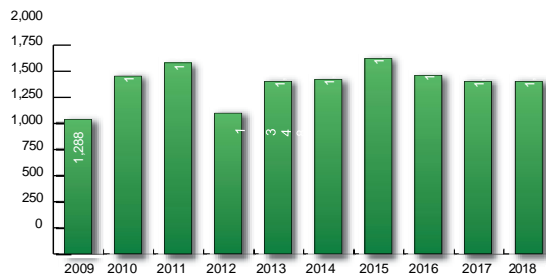
Small Arms Ammunition: \$2,177M



COST OF MATERIALS (\$ IN MILLIONS)

10-Year Average

Small Arms Ammunition: \$1,639M



Source: U.S. Census Bureau Annual Survey of Manufacturers (ASM) and Economic Census reports

U.S. Ammunition Consumer Market Unit Estimate

Category	2012	2015	2018
Shotshell	1.4 billion	1.4 billion	1.0 billion
Rimfire	4.5 billion	5.4 billion	4.1 billion
Centerfire	3.6 billion	3.7 billion	3.6 billion
TOTALS	9.5 billion	10.5 billion	8.7 billion

INDUSTRY INTELLIGENCE REPORTS

Firearm Imports By Country (2009 – 2018) (in actual units of quantity)

Pistols: HTS 9302000040 [PISTOLS, SEMIAUTOMATIC EXCEPT OF HEADING 9303 OR 9304] --or-- HTS 9302000090 [PISTOLS, EXCEPT OF HEADING 9303 OR 9304, NESOI (not elsewhere specified or included)]

COUNTRY	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	TOTALS
Argentina	63,872	74,245	71,838	75,984	82,635	43,710	42,304	75,834	33,676	39,969	604,067
Austria	602,146	431,118	515,396	821,522	932,117	794,540	923,986	1,318,204	1,198,740	927,511	8,465,280
Belgium	33,195	18,874	9,769	10,754	14,493	18,221	18,679	25,299	21,691	25,410	196,385
Brazil	285,075	206,207	161,597	215,470	215,895	113,976	273,792	455,368	465,652	501,995	2,895,027
Bulgaria	2,881	3,325	1,450	4,586	8,397	270	6,267	3,290	1,174	1,293	32,933
Canada	10,544	6	2	13	36	134	15	4	106	1	10,861
Colombia	0	0	0	0	0	0	0	0	0	10	10
Croatia	272,204	239,021	211,001	389,014	451,657	441,337	338,535	574,486	326,653	295,107	3,539,015
Czech Republic	49,408	19,531	18,588	38,540	37,467	47,104	71,889	107,600	140,653	184,926	715,706
Denmark	0	0	0	0	0	0	0	0	75	0	75
Finland	0	0	0	1	0	52	0	5	3	130	191
France	0	0	10	465	15	0	13	34	25	263	825
Germany	282,075	221,446	254,574	402,566	502,117	282,018	225,052	416,961	325,829	307,085	3,219,723
Hungary	7,950	349	311	695	777	898	1,521	852	488	883	14,724
Israel	10,238	2,645	9,995	20,017	23,979	13,189	15,618	22,342	15,174	11,979	145,176
Italy	81,811	86,867	63,540	154,999	171,221	106,462	48,909	129,456	124,490	97,909	1,065,664
Japan	0	0	0	0	0	40	0	0	0	0	40
Norway	14	21	14	0	1	10	28	23	0	24	135
Pakistan	0	0	0	0	161	250	575	175	400	0	1,561
Philippines	27,294	38,572	48,908	73,430	131,898	62,823	66,408	78,314	68,754	100,802	697,203
Poland	10,234	3,922	20,895	9,806	8,406	12,094	10,276	11	45	5,431	81,120
Romania	10,571	16,945	13,775	3,579	3,655	5,800	9,460	5,272	10,311	23,562	102,930
Russia	90	1,050	5,400	61	772	0	0	60	17	0	7,450
Serbia	3,038	12,455	720	29,204	48,786	10,180	18,066	12,823	16,470	5,575	157,317
Slovakia	0	0	0	801	1,204	417	1,075	1,223	2,196	1,996	8,912
Slovenia	0	0	0	0	0	0	1,058	7,083	6,014	3,232	17,387
South Africa	0	0	0	0	17	0	0	0	0	18	35
South Korea	20	29	0	1,021	3,879	62	0	47	0	70	5,128
Spain	410	989	322	376	262	10,485	83	622	22,793	21,022	57,364
Sweden	0	0	13	45	31	9	0	0	4	35	137
Switzerland	2,207	735	979	3,110	5,508	2,222	3,953	2,289	6,982	10,600	38,585
Turkey	17,984	15,825	15,408	25,798	92,321	17,446	61,948	87,999	81,330	70,923	486,982
United Arab Em	0	0	0	3,814	909	47	0	110	300	0	5,180
United Kingdom	0	1	4,355	1	63	149	59	66	2	155	4,851
TOTALS	1,774,261	1,394,178	1,448,435	2,286,720	2,738,747	1,983,945	2,139,744	3,326,334	2,871,027	2,637,916	22,601,307



More detail on import and export data is available through the USITC website at dataweb.usitc.gov/. To obtain the highest level of product definition, use the HTS (Harmonized Tariff Schedule) 10-digit codes whenever possible.

Refer to the most current 'Harmonized Tariff Schedule' for IMPORT codes and to 'Schedule B' for EXPORT codes. Note that import and export codes do not always match.

The import and export data on DataWeb for 2010 – 2018 have been updated as of June 21, 2020 based on the latest official revisions from the Census Bureau (the first official revisions for 2020 data will not be available until June 2021).

For posted corrections pertaining to years prior to 2010, go to: census.gov/foreign-trade/statistics/corrections/index.html

Revolvers: HTS 9302000020 [REVOLVERS, EXCEPT OF HEADING 9303 OR 9304]

COUNTRY	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	TOTALS
Argentina	303	0	0	200	0	100	0	0	0	0	603
Brazil	368,128	319,804	198,249	228,876	236,270	98,480	211,847	201,544	238,101	162,703	2,264,002
Czech Republic	6,287	9	83	38	0	0	0	115	42	58	6,632
France	0	0	0	2	350	163	8	420	497	233	1,673
Germany	9,367	8,431	9,423	11,416	11,747	11,906	12,010	15,383	15,724	16,224	121,631
Italy	16,929	18,536	27,847	40,238	53,152	48,617	45,843	50,665	49,889	56,311	408,027
Philippines	6,127	6,054	5,339	6,666	8,915	8,198	13,049	18,852	19,034	22,816	115,050
Poland	0	0	0	0	0	79	507	0	0	0	586
Russia	0	0	11,500	11,486	0	0	0	0	0	0	22,986
Serbia	0	0	0	0	1,872	0	0	0	0	0	1,872
Slovakia	1,503	260	640	480	0	0	0	0	0	0	2,883
Spain	0	0	0	0	0	0	156	586	0	0	742
Switzerland	23	3	12	0	268	0	18	5	28	63	420
Turkey	0	0	0	0	0	20	0	125	250	0	395
Ukraine	1,000	0	5,500	0	4,000	0	0	0	0	0	10,500
United Arab Em	0	0	285	4,995	0	0	0	0	0	0	5,280
United Kingdom	489	360	0	0	1	83	0	20	5	56	1,014
TOTALS	410,156	353,457	258,878	304,397	316,582	167,646	283,438	287,723	323,572	258,465	2,964,314



Note: Countries with limited activity over this 10-year period are not shown; however, the totals include the units from all countries. Source: Data from the U.S. Department of Commerce and the U.S. International Trade Commission.

Firearm Imports By Country (2009 – 2018) (in actual units of quantity)

Shotguns: HTS 930320 [SPORTING, HUNTING OR TARGET-SHOOTING SHOTGUNS, INCLUDING COMBINATION SHOTGUN-RIFLES, EXCEPT MUZZLELOADING FIREARMS]

Rifles: HTS 930330 [SPORTING, HUNTING OR TARGET-SHOOTING RIFLES, EXCEPT MUZZLELOADING FIREARMS AND COMBINATION SHOTGUN-RIFLES] (Adjusted to EXCLUDE HTS codes 9303304010 & 9303308005 - Telescopic Sights Imported with Rifles)

Country	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	TOTALS
Austria	245	497	1,507	783	618	34	716	65	19	1,264	5,748
Belgium	25	48	114	157	9	1,377	715	546	120	3,768	6,879
Brazil	172,369	169,136	105,676	125,891	119,090	58,729	38,225	39,225	36,947	61,082	926,370
Canada	13	0	13	26	5	0	192	148	0	0	397
China	53,336	61,956	90,952	154,446	234,486	112,095	164,818	149,091	140,171	111,696	1,273,047
Czech Republic	1,738	34	6	0	142	50	109	22	15	43	2,159
France	20	20	10	6,284	10	9	23	84	116	79	6,655
Germany	1,254	2,364	2,204	3,467	1,370	1,224	1,547	2,371	2,284	3,589	21,674
Hungary	0	0	0	34	0	0	0	50	0	0	84
Italy	140,500	139,182	137,767	170,460	212,557	206,773	199,231	182,368	138,323	168,368	1,695,529
Japan	1,148	344	1,834	2,875	1,525	652	907	766	733	931	11,715
Pakistan	5	4	0	0	19	0	335	0	250	0	613
Philippines	560	1,139	950	5,500	9,800	6,496	6,400	7,100	3,100	8,050	49,095
Portugal	5	704	2,115	2,384	6,415	3,465	4,175	78	10	33	19,384
Russia	60,937	3,708	50,837	47,360	34,904	21,830	5,150	12,420	7,410	14	244,570
Spain	4,628	1,722	1,328	1,692	1,620	1,746	839	2,637	4,191	1,554	21,957
Sweden	133	42	0	238	143	228	2	183	91	27	1,087
Turkey	113,618	122,721	122,682	174,212	306,312	233,371	220,310	335,190	295,362	342,184	2,265,962
United Kingdom	8,046	6,099	8,251	8,836	8,922	490	578	4,042	2,847	3,864	51,975
TOTALS	558,679	509,792	530,564	704,828	937,952	648,592	644,274	736,443	631,998	706,648	6,604,900

Country	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	TOTALS
Australia	2	5	23	1	1	0	0	61	0	820	913
Austria	2,593	2,756	6,192	6,319	8,966	2,988	1,109	3,387	3,113	4,778	42,201
Belgium	21,819	16,017	16,317	20,634	29,920	34,067	54,497	58,129	40,268	29,651	321,319
Brazil	94,858	46,243	156,847	316,577	404,234	56,411	78,585	31,204	19,317	138,931	1,343,207
Bulgaria	5,142	0	0	10,790	31,087	12,900	5,100	290	1,816	3,000	70,125
Canada	161,552	134,519	156,860	267,993	292,404	258,803	276,821	225,108	202,119	172,406	2,148,585
China	0	0	0	0	1,050	4,049	0	0	0	0	5,099
Czech Republic	16,774	15,072	20,236	23,264	25,507	25,412	28,125	31,385	27,080	27,877	240,732
Denmark	157	179	169	0	0	0	0	0	81	0	586
Finland	32,623	26,464	23,417	33,536	43,858	40,183	50,492	56,614	35,285	34,728	377,200
France	60	42	64	64	47	50	482	307	739	544	2,399
Germany	101,939	32,476	42,116	96,013	134,305	39,376	16,008	30,229	9,976	15,043	517,481
Hungary	18,050	0	354	0	0	0	0	0	0	350	18,754
Israel	0	0	0	1	18,502	27,771	4,302	24,965	6,615	3,678	85,834
Italy	21,829	16,393	12,222	20,705	53,115	27,943	26,981	18,873	14,526	18,276	230,863
Japan	83,329	49,946	59,471	71,538	76,399	89,657	87,012	98,324	76,676	67,825	760,177
Mexico	1,770	0	0	0	200	800	0	0	0	0	2,770
Netherlands	0	0	0	0	0	0	0	0	1	1	2
New Zealand	1	0	1	1	0	0	0	3	1	1	8
Philippines	4,092	2,050	1,430	2,437	5,909	7,435	5,603	4,847	3,725	7,430	44,958
Poland	1,313	0	1,081	2,170	510	1,454	527	5	778	2,576	10,414
Portugal	14,173	4,740	0	250	4	1,298	2,117	1,842	8,037	6,287	38,748
Romania	82,312	33,855	37,648	46,533	44,734	14,039	17,870	8,220	5,735	7,053	297,999
Russia	22,933	50,547	87,681	74,512	71,230	29,864	4,404	28,832	8,430	0	378,433
Serbia	1,224	13,468	7,562	20,320	44,672	12,720	17,357	18,139	8,394	154	144,010
South Africa	0	4	14	0	0	0	4	8	2	10	42
Spain	1,532	6,898	10,015	18,989	17,403	9,411	25,393	26,679	39,632	56,182	212,134
Sweden	55	0	138	114	375	758	113	552	298	75	2,478
Switzerland	2,275	1,260	441	163	3,607	3,889	510	526	674	1,917	15,262
Turkey	200	400	1,153	475	0	15	339	2,428	1,330	2,020	8,360
Ukraine	0	6,800	10,600	0	0	0	0	0	0	0	17,400
United Kingdom	5,183	6,665	3,979	3,575	4,243	5,028	4,683	6,019	4,748	5,680	49,803
TOTALS	697,800	466,799	656,256	1,039,716	1,313,676	706,362	708,436	676,987	519,400	607,293	7,392,727

Source: Data on this page have been compiled from the U.S. Department of Commerce and the U.S. International Trade Commission (USITC).
 NOTE: The bottom-line total accounts for all imports under the HTS code listed, but countries with limited activity over the period shown are not displayed.

Source: Data on this page have been compiled from the U.S. Department of Commerce and the U.S. International Trade Commission (USITC).
 NOTE: The bottom-line total accounts for all imports under the HTS code listed, but countries with limited activity over the period shown are not displayed. Units posted under Russia in 2009 were revised per posted corrections, Census Bureau.



Muzzleloaders: HTS=930310 [MUZZLELOADING]

Country	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	TOTALS
Brazil	480	0	0	0	0	0	0	0	0	0	480
China	56	0	1,500	0	0	0	0	0	0	150	1,706
France	0	0	0	0	2,300	0	2	0	0	2,355	4,657
Germany	30	5	4,183	0	0	0	401	0	0	60	4,679
India	27	87	21	90	135	26	28	0	0	0	414
Italy	37,595	26,171	32,613	40,559	44,007	51,730	42,077	37,499	38,472	31,060	381,783
Spain	103,468	129,472	128,778	124,509	133,189	122,861	111,834	112,951	107,112	104,701	1,178,875
Taiwan	0	0	0	0	0	0	0	65	0	87	152
United Kingdom	0	83	0	0	0	0	498	1	1	1,934	2,517
TOTALS	141,656	155,818	167,095	165,158	179,631	174,919	154,848	150,518	145,989	140,347	1,575,979

Source: Data on this page have been compiled from the U.S. Department of Commerce and the U.S. International Trade Commission (USITC).
 NOTE: The bottom-line total accounts for all imports under the HTS code listed, but countries with limited activity over the period shown are not displayed.

INDUSTRY INTELLIGENCE REPORTS

U.S. Imports for Consumption (1991 – 2018)

IMPORTS	Year	Revolvers & Pistols (930200)	Rifles (930330)	Shotguns (930320)	Muzzleloaders (930310)	TOTAL FIREARMS
	1991	692,282	348,765	98,645	179,674	1,319,366
	1992	876,314	407,643	325,345	148,679	1,757,981
	1993	1,169,123	749,433	132,502	197,899	2,248,957
	1994	1,383,279	733,277	142,590	259,975	2,519,121
	1995	825,127	286,218	136,733	331,168	1,579,246
	1996	663,801	234,931	145,676	221,585	1,265,993
	1997	1,316,931	266,869	142,067	185,145	1,911,012
	1998	590,661	229,051	163,663	186,514	1,169,889
	1999	677,757	313,980	335,489	155,764	1,482,990
	2000	712,661	321,316	332,704	259,315	1,625,996
	2001	710,958	322,201	428,308	345,534	1,807,001
	2002	971,135	458,684	498,535	380,499	2,308,853
	2003	762,764	517,509	498,677	353,673	2,132,623
	2004	838,856	491,932	507,050	379,883	2,217,721
	2005	878,172	448,862	546,261	244,564	2,117,859
	2006	1,164,973	516,127	607,894	208,279	2,497,273
	2007	1,387,428	612,837	725,635	222,404	2,948,304
	2008	1,468,062	538,283	535,960	170,998	2,713,303
	2009	2,184,417	697,800	558,679	141,656	3,582,552
2010	1,747,635	466,799	509,792	155,818	2,880,044	
2011	1,707,313	656,256	530,564	167,095	3,061,228	
2012	2,591,117	1,039,716	704,828	165,158	4,500,819	
2013	3,055,329	1,313,678	937,952	179,631	5,486,590	
2014	2,151,591	706,362	648,592	174,919	3,681,464	
2015	2,423,182	708,436	644,274	154,848	3,930,740	
2016	3,614,057	676,987	736,443	150,518	5,178,005	
2017	3,194,599	519,400	631,998	145,989	4,491,986	
2018	2,896,381	607,293	706,648	140,347	4,350,669	
AVERAGE						
5-year (2014 – 2018)	2,855,962	643,696	673,591	153,324	4,326,573	
10-year (2009 – 2018)	2,556,562	739,273	660,977	157,598	4,114,410	
15-year (2004 – 2018)	2,086,874	666,718	635,505	186,807	3,575,904	
20-year (1999 – 2018)	1,756,919	596,723	581,314	214,845	3,149,801	
25-year (1994 – 2018)	1,596,727	547,392	494,280	219,251	2,857,651	

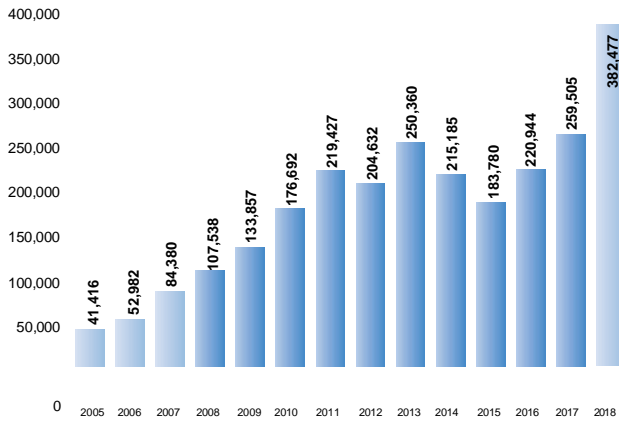
Total U.S. Exports (1991 – 2018)

EXPORTS	Year	Revolvers & Pistols (930200)	Rifles (930330)	Shotguns (930320)	Muzzleloaders (930310)	TOTAL FIREARMS
	1991	223,248	152,647	165,574	4,823	546,292
	1992	210,358	152,062	157,109	5,065	524,594
	1993	170,378	125,694	175,563	29,930	501,565
	1994	195,031	131,034	163,031	31,872	520,968
	1995	218,826	106,504	125,387	4,589	455,306
	1996	193,647	101,961	115,555	15,908	427,071
	1997	146,846	106,838	105,814	30,785	390,283
	1998	124,295	85,755	136,652	11,248	357,950
	1999	116,467	69,389	82,046	7,680	275,582
	2000	80,249	67,188	95,782	6,063	249,282
	2001	86,041	83,671	123,430	19,361	312,503
	2002	82,338	102,588	133,559	8,290	326,775
	2003	73,337	102,429	95,299	7,294	278,359
	2004	69,316	236,525	94,854	10,035	410,730
	2005	80,882	142,252	115,083	12,587	350,804
	2006	90,944	150,493	130,310	9,536	381,283
	2007	133,774	220,593	157,536	13,439	525,342
	2008	151,290	264,114	171,360	11,849	598,613
	2009	162,951	199,417	123,209	11,185	496,762
2010	201,231	205,950	150,956	12,842	570,979	
2011	247,738	263,223	172,770	8,786	692,517	
2012	220,923	315,783	180,634	9,841	727,181	
2013	268,024	363,950	146,624	5,664	784,262	
2014	234,329	431,890	158,471	9,180	833,870	
2015	201,390	328,395	101,656	5,693	637,134	
2016	240,642	266,589	81,689	10,603	599,523	
2017	278,082	346,936	79,854	5,159	710,031	
2018	400,172	309,312	71,994	35,711	817,189	
AVERAGE						
5-year (2014 – 2018)	270,923	336,624	98,733	13,269	719,549	
10-year (2009 – 2018)	245,548	303,145	126,786	11,466	686,945	
15-year (2004 – 2018)	198,779	269,695	129,133	11,474	609,081	
20-year (1999 – 2018)	171,006	223,534	123,356	11,040	528,936	
25-year (1994 – 2018)	171,951	200,111	124,542	12,608	509,212	

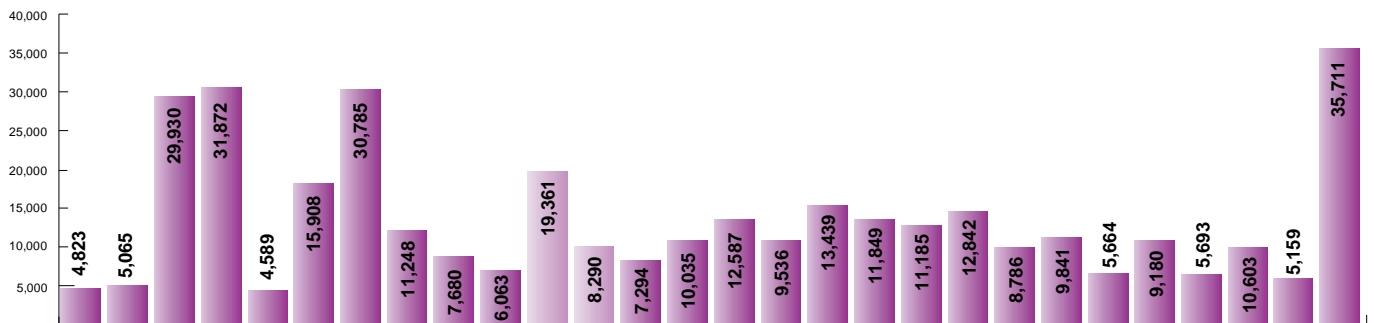
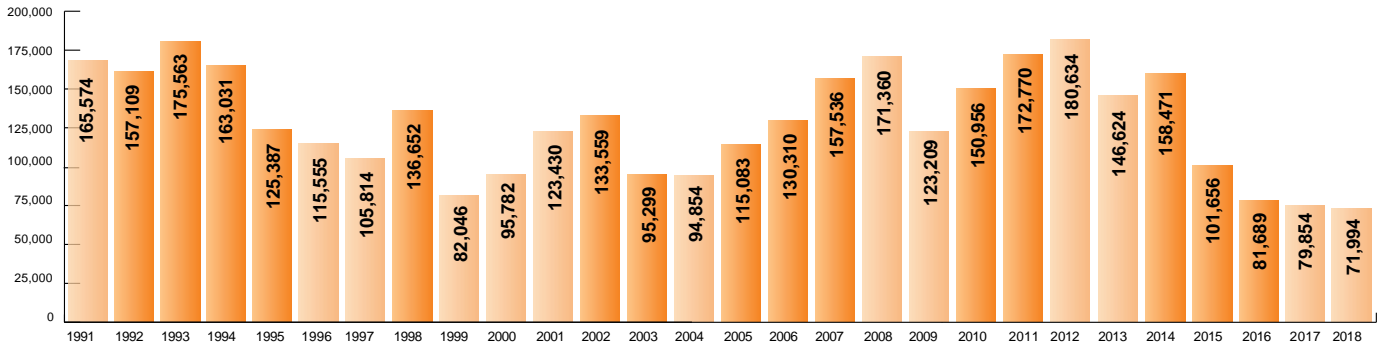
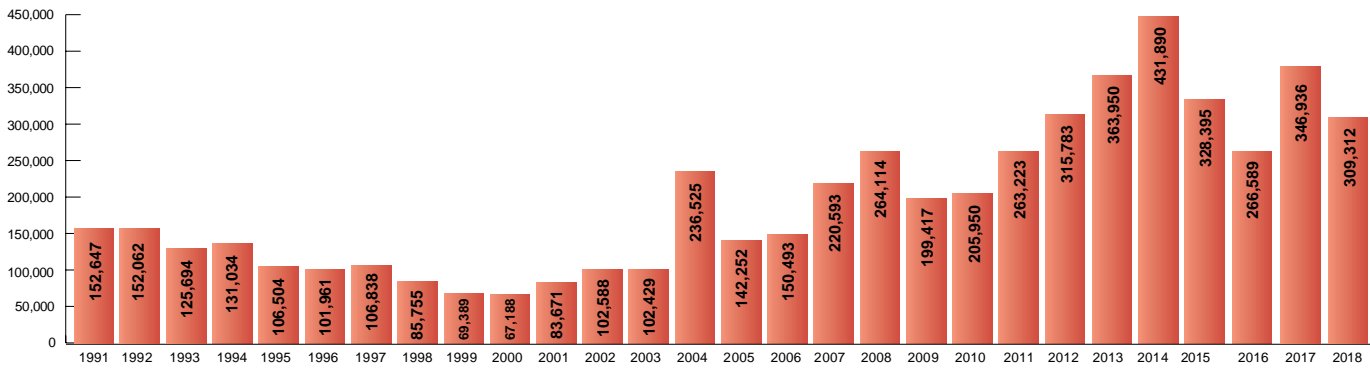
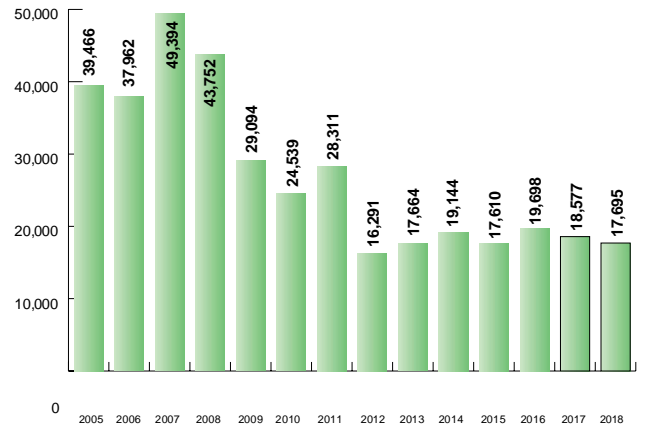
Source: U.S. International Trade Commission (USITC)

NOTE: Rifle imports adjusted to exclude HTS codes 9303304010 and 9303308005 (telescopic sights imported with rifles.)

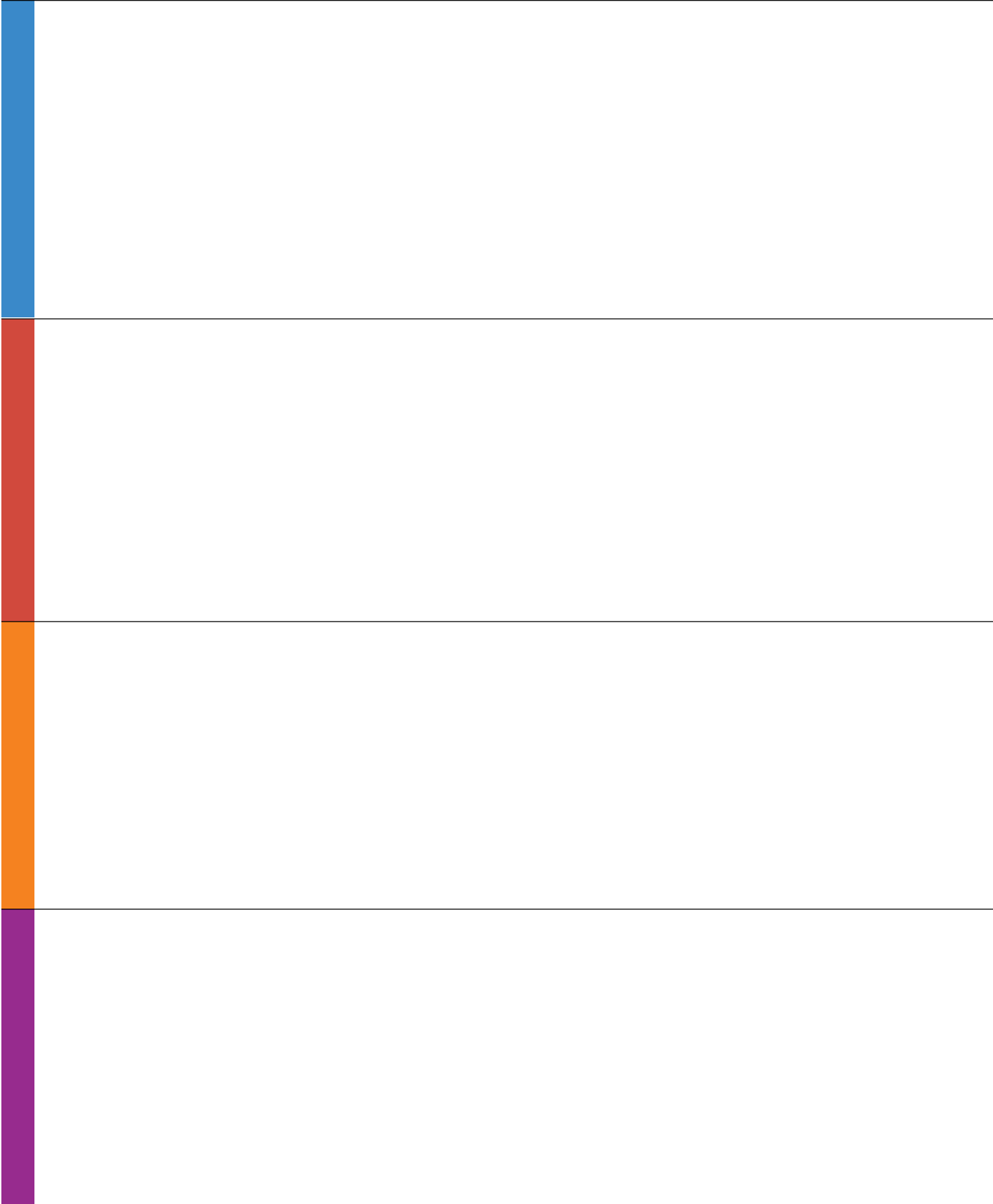
U.S. Firearms Total Exports (1991 - 2018)



REVOLVERS (2005 - 2018)



Source: U.S. International Trade Commission (USITC)



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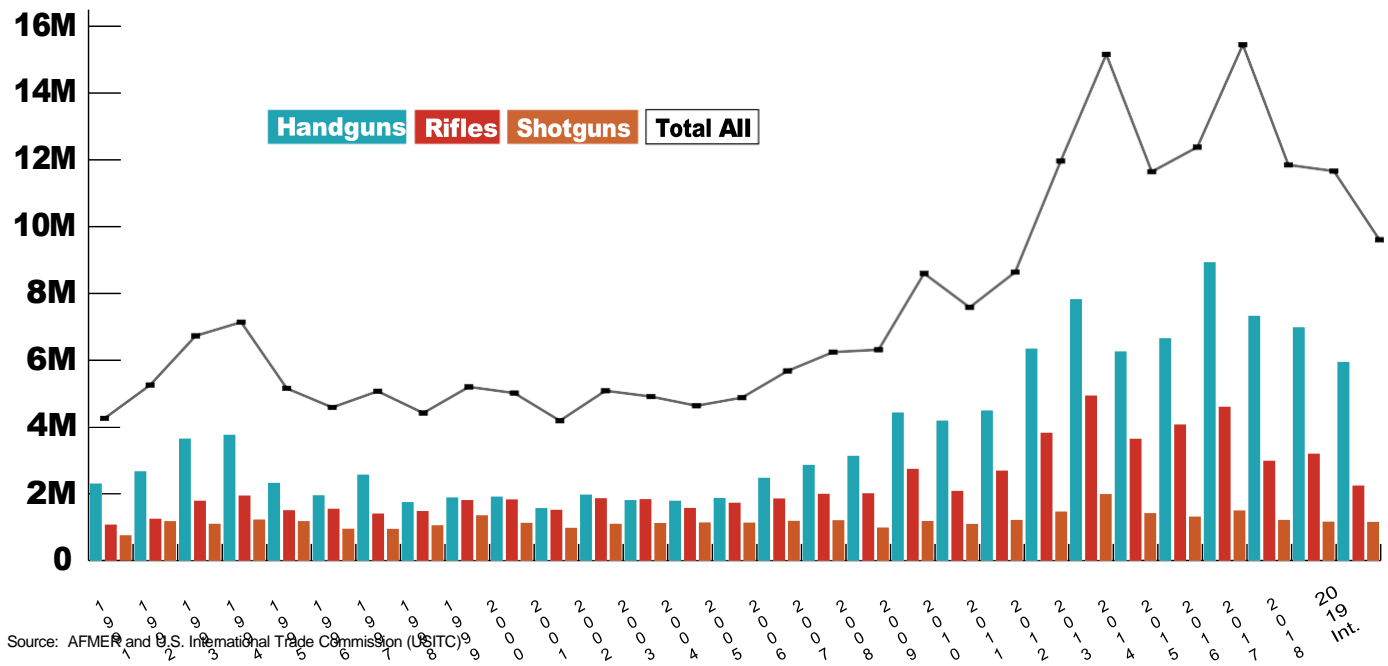
Total Firearm Units Produced for the United States Market Annually

YEAR	Handguns Produced in U.S.	Handguns Imported into U.S.	Handguns Exported out of U.S.	Total Handguns	Rifles Produced in U.S.	Rifles Imported into U.S.	Rifles Exported out of U.S.	Total Rifles	Shotguns Produced in U.S.	Shotguns Imported into U.S.	Shotguns Exported out of U.S.	Total Shotguns	TOTAL HANDGUNS, RIFLES & SHOTGUNS	% Change YoY	YEAR
1991	1,835,218	692,282	223,248	2,304,252	883,482	348,765	152,647	1,079,600	828,426	98,645	165,574	761,497	4,145,349	-	1991
1992	2,138,950	876,314	210,358	2,804,906	1,001,708	407,643	152,062	1,257,289	1,018,204	325,345	157,109	1,186,440	5,248,635	26.6%	1992
1993	2,655,654	1,169,123	170,378	3,654,399	1,173,694	749,433	125,694	1,797,433	1,148,939	132,502	175,563	1,105,878	6,557,710	24.9%	1993
1994	2,590,748	1,383,279	195,031	3,778,996	1,316,607	733,277	131,034	1,918,850	1,254,924	142,590	163,031	1,234,483	6,932,329	5.7%	1994
1995	1,722,948	825,127	218,826	2,329,249	1,441,120	286,218	106,504	1,620,834	1,176,958	136,733	125,387	1,188,304	5,138,387	-25.9%	1995
1996	1,486,472	663,801	193,647	1,956,626	1,424,315	234,931	101,961	1,557,285	925,732	145,676	115,555	955,853	4,469,764	-13.0%	1996
1997	1,406,505	1,316,931	146,846	2,576,590	1,251,341	266,869	106,838	1,411,372	915,978	142,067	105,814	952,231	4,940,193	10.5%	1997
1998	1,284,755	590,661	124,295	1,751,121	1,345,899	229,051	85,755	1,499,195	1,036,520	163,663	136,652	1,063,531	4,303,847	-12.9%	1998
1999	1,331,230	677,757	116,467	1,892,520	1,569,685	313,980	69,389	1,814,276	1,106,995	335,489	82,046	1,360,438	5,067,234	17.7%	1999
2000	1,281,861	712,661	80,249	1,914,273	1,583,042	321,316	67,188	1,837,170	898,442	332,704	95,782	1,135,364	4,886,807	-3.6%	2000
2001	946,979	710,958	86,041	1,571,896	1,284,554	322,201	83,671	1,523,084	679,813	428,308	123,430	984,691	4,079,671	-16.5%	2001
2002	1,088,584	971,135	82,338	1,977,381	1,515,286	458,684	102,588	1,871,382	741,325	498,535	133,559	1,106,301	4,955,064	21.5%	2002
2003	1,121,024	762,764	73,337	1,810,451	1,430,324	517,509	102,429	1,845,404	726,078	498,677	95,299	1,129,456	4,785,311	-3.4%	2003
2004	1,022,610	838,856	69,316	1,792,150	1,325,138	491,932	236,525	1,580,545	731,769	507,050	94,854	1,143,965	4,516,660	-5.6%	2004
2005	1,077,630	878,172	80,882	1,874,920	1,431,372	448,862	142,252	1,737,982	709,313	546,261	115,083	1,140,491	4,753,393	5.2%	2005
2006	1,403,329	1,164,973	90,944	2,477,358	1,496,505	516,127	150,493	1,862,139	714,618	607,894	130,310	1,192,202	5,531,699	16.4%	2006
2007	1,610,998	1,387,428	133,774	2,864,652	1,610,923	612,837	220,593	2,003,167	645,231	725,635	157,536	1,213,330	6,081,149	9.9%	2007
2008	1,819,024	1,468,062	151,290	3,135,796	1,746,139	538,283	264,114	2,020,308	630,710	535,960	171,360	995,310	6,151,414	1.2%	2008
2009	2,415,815	2,184,417	162,951	4,437,281	2,253,103	697,800	199,417	2,751,486	752,699	558,679	123,209	1,188,169	8,376,936	36.2%	2009
2010	2,646,504	1,747,635	201,231	4,192,908	1,830,556	466,799	205,950	2,091,405	743,378	509,792	150,956	1,102,214	7,386,527	-11.8%	2010
2011	3,037,112	1,707,313	247,738	4,496,687	2,305,854	656,256	263,223	2,698,887	862,401	530,564	172,770	1,220,195	8,415,769	13.9%	2011
2012	3,978,438	2,591,117	220,923	6,348,632	3,109,940	1,039,716	315,783	3,833,873	949,010	704,828	180,634	1,473,204	11,655,709	38.5%	2012
2013	5,039,832	3,055,329	268,024	7,827,137	3,996,673	1,313,678	363,950	4,946,401	1,203,072	937,952	146,624	1,994,404	14,767,398	26.7%	2013
2014	4,346,624	2,151,591	234,329	6,263,886	3,379,009	706,362	431,890	3,653,481	935,411	648,592	158,471	1,425,532	11,342,899	-23.2%	2014
2015	4,437,613	2,423,182	201,390	6,659,405	3,701,443	708,436	328,395	4,081,484	777,273	644,274	101,656	1,319,891	12,060,780	6.3%	2015
2016	5,562,218	3,614,057	240,642	8,935,633	4,198,692	676,987	266,589	4,609,090	848,615	736,443	81,689	1,503,369	15,048,092	24.8%	2016
2017	4,411,923	3,194,599	278,082	7,328,440	2,821,945	519,400	346,936	2,994,409	667,350	631,998	79,854	1,219,494	11,542,343	-23.3%	2017
2018	4,507,176	2,896,381	400,172	7,003,385	2,905,178	607,293	309,312	3,203,159	536,119	706,648	71,994	1,170,773	11,377,317	-1.4%	2018
2019 Interim	3,614,982	2,561,076	230,930	5,945,128	1,951,898	592,214	290,768	2,253,344	480,444	743,503	65,580	1,158,367	9,356,839	-17.8%	2019 Int.
TOTALS	71,822,756	45,216,981	5,133,679	111,906,058	57,285,425	15,782,859	5,723,950	67,344,334	24,645,747	13,657,007	3,677,381	34,625,373	213,875,765		

Sources: U.S. Firearm production figures from AFMER, Import and Export figures from USITC.

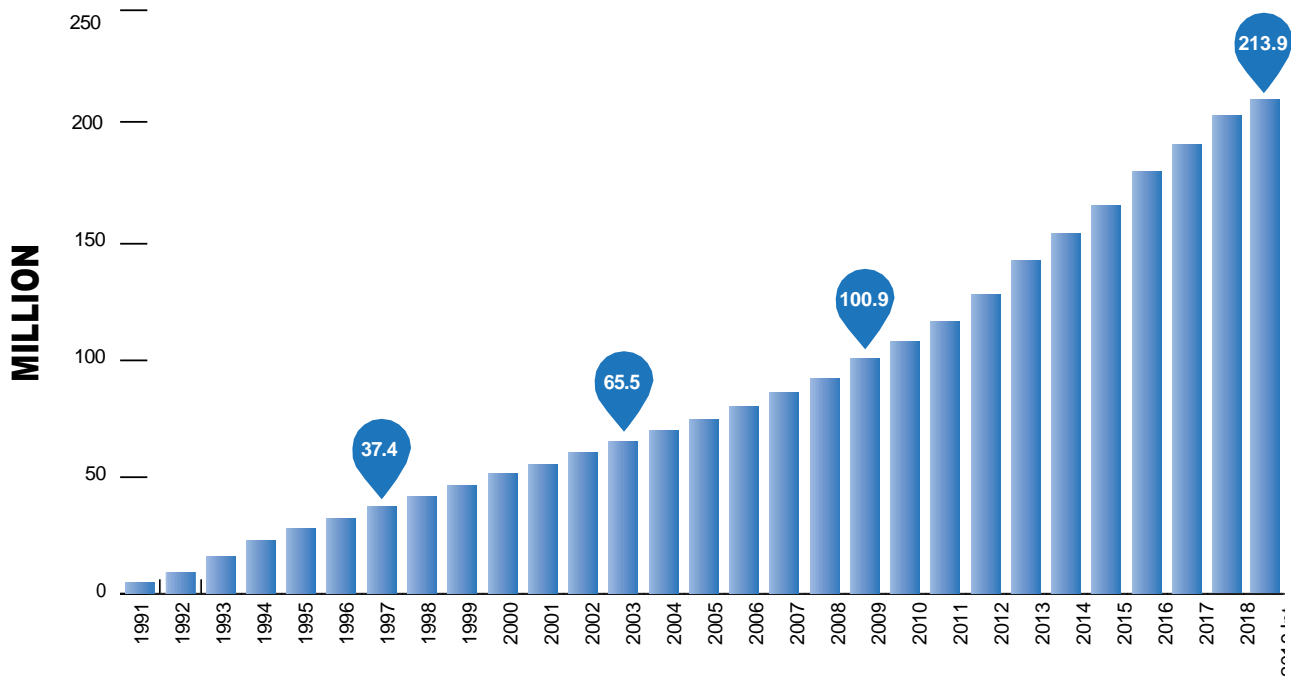
NOTE: In order to obtain an estimate for the number of total firearms available in the United States in a given year, NSSF combined U.S. firearm production with firearms imported less firearms exported.

Total Firearm Units Produced for the United States Market Annually



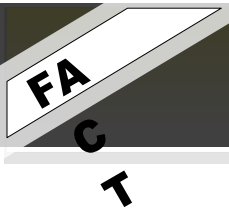
Source: AFMER and U.S. International Trade Commission (USITC)

Firearms to U.S. Market (1991 – 2019 Interim)



CUMULATIVE ANNUAL FIREARM PRODUCTION PLUS (+) IMPORTS LESS (-) EXPORTS

Source: AFMER and U.S. International Trade Commission (USITC)



From 1991 to 2019, more than 213.0 million firearms have been made available to the U.S. market.

Estimated Number of Semi-Automatic Firearms for U.S. Market 1990 - 2018	
Estimated Semi-Automatic Handguns	89,000,000
Estimated Semi-Automatic Shotguns	12,000,000
Estimated Semi-Automatic Rifles	43,400,000
ESTIMATED TOTAL SEMI-AUTOMATIC FIREARMS 1990 - 2018	144,400,000
Sources: USITC, ATF AFMER & NSSF estimates	

From 1991 – 2018 the

the violent crime rate has decreased by → 51.3 percent

and unintentional firearm-related fatalities have declined by → 68.2 percent

Sources: 2018 FBI Uniform Crime Reports and National Safety Council Injury Facts (online, for 2018 data)

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KEY FINDINGS

- The latest figures show that 67.9% of U.S. pistol production fell into either the “up to” 9mm calibers (53.7%) or the “up to” .50 calibers (14.2%).
- The 2018 top-25 U.S. firearm manufacturers accounted for 89.6% of the U.S. production total for the year.
- Sturm, Ruger & Company, Inc. topped the list in 2018 accounting for 19.9% of total firearm production in the U.S. reported, followed by Smith & Wesson Corporation, 17.3%; Sig Sauer Inc, 8.3%; Remington Arms Company LLC, 5.8%; Savage Arms, Inc., 4.9%; and Maverick Arms, Inc, 4.1%.
- Firearm-ammunition manufacturing accounted for nearly 12,000 employees producing over \$3.9 billion in goods shipped in 2018.
- In 2018, the greatest number of imported pistols came from Austria (927,511) representing 35.2% of all imported pistols. Austria was followed by Brazil with 501,995 or 19.0%, Germany at 11.7% with 307,085 units, and 11.6% were imported from Croatia (307,085).
- Brazil was the source of the greatest number of revolvers imported in 2018 (162,703), followed by Italy with 56,311; Philippines 22,816; and 16,224 imported from Germany.
- The greatest number of shotguns imported in 2018 came from Turkey (342,184), Italy (168,368), and China (111,696); and for rifles, Canada (172,406), Brazil (138,931), and Japan (67,840). Spain (104,701) was the source of the highest of number of muzzleloaders imported, followed by Italy (31,060).
- According to USITC data, the U.S. exported 817,189 total firearms in 2018 as compared to 710,031 in 2017 - an increase of 15.1 percent.
- Approximately 48% of all rifles produced in 2018 were modern sporting rifles.
- According to data in reports such as ATF Firearms Commerce in the United States, ATF Annual Firearms Manufacturing and Exportation Reports and Congressional Research Service, the estimated total number of overall firearms in civilian possession is 433.9 million.

SOURCES

Total Production	Detail data source: The 2018 Annual Firearms Manufacturing and Export Report (AFMER). This annual report is prepared by the office of Firearms and Explosives Services Division (FESD), Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF), Washington D.C. (Historical analysis conducted by NSSF.) For purposes of this report only, “Production” is defined as firearms, including separate frames, receivers, actions or barreled actions, manufactured and disposed of in commerce during each calendar year. The ATF’s latest full AFMER is for calendar year 2018, since the agency embargoes the data for a period of one year. Production totals data source: The AFMER 2018 as reported through February 28, 2020 -- reviewed/adjusted by NSSF (adjustments are noted on page 2). For more information visit atf.gov/content/about/statistics
Manufacturing Trends	U.S. Census Bureau: Economic Census, 2018 Annual Survey of Manufactures: Tables. The 2018 data is available through the U.S. Census Bureau web site: https://www.census.gov/programs-surveys/asm/data/tables.html Historical analysis conducted by NSSF.
Firearm Imports for Consumption / Total Exports	U.S. Department of Commerce and the U.S. International Trade Commission (USITC) - Interactive Tariff and Trade DataWeb: dataweb.usitc.gov U.S. Census Bureau for corrections to import/export data prior to year 2010 may be found at census.gov/foreign-trade/statistics/corrections/index.html
Manufacturers Export	The 2018 Annual Firearms Manufacturing and Export Report (AFMER) atf.gov/content/about/statistics



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